



**Efficiency
in Motion**

Dear Valued Customers:

The Trucking and Transportation industry has been experiencing an extremely volatile price for diesel fuel. The North American Transportation Council has determined that the cost of diesel fuel represents 17.9% of a trucking company's cost of operations. In order to simplify the fuel surcharges, we will be using the United States Department of Energy's "National U.S. Average Fuel Price" to determine the surcharge. The website for this index is www.eia.doe.gov and tab to the "Gas & Diesel Fuel Update":

Effective January 1, 2008

If fuel price index is: U.S. \$/gallon	LTL up to 24' Surcharge %	Expedite or T/L or greater than 24' Surcharge %
1.10-1.199	0	0
1.20-1.299	1.0	1.5
1.30-1.399	1.5	3.0
1.40-1.499	2.0	4.5
1.50-1.599	2.5	6.0
1.60-1.699	3.0	7.5
1.70-1.799	3.5	9.0
1.80-1.899	4.0	10.5
1.90-1.999	4.5	12.0
2.00-2.099	5.0	13.5
2.10-2.199	6.0	15.0
2.20-2.299	7.0	16.5
2.30-2.399	8.0	18.0
2.40-2.499	9.0	19.5
2.50-2.599	10.0	21.0
2.60-2.699	10.5	22.0
2.70-2.799	11.0	23.0
2.80-2.899	11.5	24.0
2.90-2.999	12.0	25.0
3.00-3.099	12.5	26.0
3.10-3.199	13.0	27.0
3.20-3.299	13.5	28.0
3.30-3.399	14.0	29.0
3.40-3.499	14.5	30.0
3.50-3.599	15.0	31.0
3.60-3.699	15.5	32.0
3.70-3.799	16.0	33.0
3.80-3.899	16.5	34.0
3.90-3.999	17.0	35.0

These surcharges are necessary for the health of our industry. Keeping this in mind, we have kept this below the recommendations of the Ontario Trucking Assoc., the American Trucking Assoc., and the North American Transportation Council.

We sincerely thank you for your continued support; should you have any concerns or questions, please do not hesitate to contact your Territory Manager or myself.

Frank Prosia, President